

D2.3.5 “Enhancing the Competitiveness and Sustainable Growth in the Agrofood sector through promotion of Circular Economy”

Agrofficiency

Responsible Beneficiary:

GREEK ASSOCIATION OF SUPPLY CHAIN MANAGEMENT

with the contribution of:

**LB: CHAMBER OF SMALL & MEDIUM SIZED INDUSTRIES OF
THESSALONIKI**

**PB2: SMALL ENTERPRISES’ INSTITUTE OF THE HELLENIC
CONFEDERATION OF PROFESSIONALS CRAFTSMEN AND MERCHANTS**

**PB4: REGIONAL CHAMBER OF COMMERCE AND INDUSTRY –
BLAGOEVGRAD**

PB5: RENEWABLE ENERGY SOURCES CLUSTER

Project Results

The views expressed in this document do not necessarily reflect the views of the European Union, the participating countries, the Managing Authority, and the Joint Secretariat of the Programme.



The Project is co-funded by the European Regional Development Fund (ERDF) and by national funds of the countries participating in the Cooperation Programme Interreg V-A "Greece – Bulgaria 2014-2020".



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1 Project Description

The project “Enhancing the Competitiveness and Sustainable Growth in the Agrofood sector through promotion of Circular Economy”, with acronym “AGROFFICIENCY“ and Subsidy Contract No.B6.3a.09/13.04.2021, was submitted and funded under the Sixth Call for Project Proposals of the Cooperation Programme INTERREG V - A "Greece - Bulgaria 2014 - 2020", Priority Axis 1 and Thematic target 3. The project duration is 13/4/2021-12/4/2023.

The project is related to the enhancement of Cross-Border Cooperation between Greece and Bulgaria with a main objective Promoting entrepreneurship, in particular by facilitating the economic exploitation of new ideas and fostering the creation of new firms, including through business incubators.

Lead Beneficiary is the Chamber of Small & Medium Sized industries of Thessaloniki



PB2: Small Enterprises’ Institute of the Hellenic Confederation of Professionals Craftsmen and Merchants



PB3 : Greek Association of Supply Chain Management



PB4: Regional Chamber of Commerce and Industry- Blagoevgrad



And PB5: Renewable Energy Sources Cluster



Total project budget was 632.306,26€ (ERDF 537.460,32€/ national funds 94.845,94€).

2 Project Outputs & Objectives

AGROFFICIENCY's **Overall Objective** is the enhancement of the support offered to established and newly established SMEs of the Crossborder agrifood sector, by creating a One-Stop-Shop business support center (BSC) that will work in an incubator-like model for the newly established and potential SMEs.

BSC provided:

- the necessary training,
- mentoring,
- one-to-one consulting and
- networking during the project's implementation,
- educate them on cost efficiency strategies and methodologies
- promotion of the integration of Circular Economy and Contemporary Logistics in SMEs operations.

Giving the means and opportunity to local agri-food SMEs to:

- develop their business tools,
- generate new ideas, and
- equip them with all the necessary know-how,
- properly manage, communicate and plan their operations,

- create a competitive advantage that will make them more enticing to investors.

The BSC:

- followed a cooperation-based approach, acting as a bridge between Greece& Bulgaria
- promoted innovation in the agrifood sector and its wider value chain,
- promoted the value of information exchange
- stimulated collaboration and synergies between the end-users of Greece& Bulgaria

The main project outputs of Agroefficiency project are:

- Training Sessions and Workshops,
- Targeted consulting of SMEs about existing Green Labeling Schemes (GLS) and Circular Economy (CE) best practices,
- E-Support Platform and
- Hybrid Networking & innovation forums for Agrofood Sector Stakeholder.

Agroefficiency is characterized by:

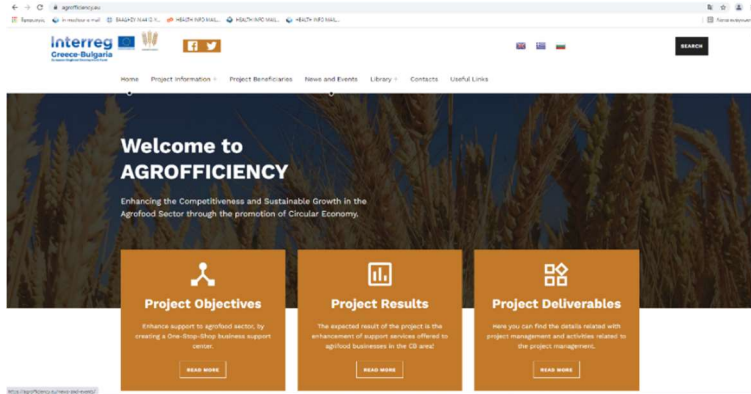
- Its innovative character
- a holistic set of services that will be complementary and offer a cohesive end result,
- the direct support of newly established SMEs
- the focus on businesses operating in the agri-food chain and its wider ecosystem
- added value to the CB sectors of Agri-food, RES and Logistics.

3 Project Results

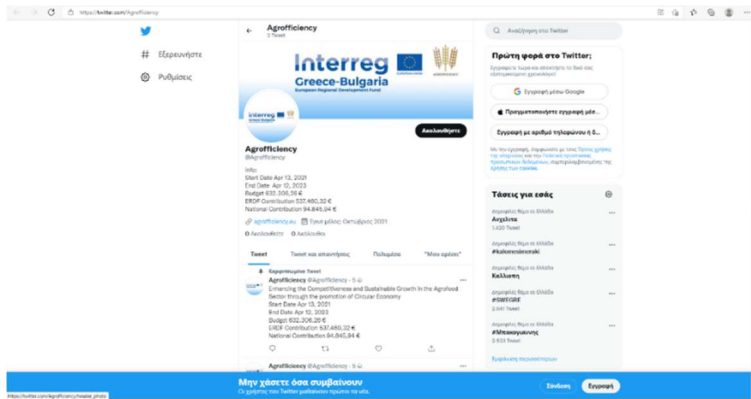
The **achieved result** of the project is the enhancement of support services offered to agrifood businesses in the CB area, and more particularly:

Work Package 2: Communication & Dissemination

The website: www.agrofficiency.eu



Twitter



Facebook



Events:

- An Opening Conference in Blagoevgrad



- An Info Day for Business in the Agrofood Value Chain organized by Small Enterprises' Institute of the Hellenic Confederation of Professionals Craftsmen and Merchants in Thessaloniki on 3/4/2022



- An Info Day for Logistics Stakeholders organized by Greek Association of Supply Chain Management in Thessaloniki on 17/6/2022





- A Closing Conference in Thessaloniki organized by Chamber of Small & Medium Sized industries of Thessaloniki on 31/3/2023.



Work Package 3: Capacity Building- Planning

Deliverable 3.1: Study of the State of the Art of Agrifood Sector

The report aimed to analyze the current situation of the agri-food sector and its wider ecosystem in the CB region. Firstly, a literature review of the current situation of the sector was conducted. Then, to present the state-of-the-art of the sector, two methods were used: PESTLE and SWOT analysis. The PESTLE analysis contains several main components: Analysis of the political environment, Analysis of the economic environment, Analysis of the social environment, Analysis of the technological environment, Analysis of the legislative environment, and Environmental analysis. On the other hand, SWOT analysis discusses the strengths, weaknesses, opportunities, and threats. Both analyses were conducted separately for the two countries.

However, to better depict the current status-quo, an online study was conducted using an appropriate questionnaire focusing on small and micro-enterprises in the agro-food sector based in the cross-border region of Greece and Bulgaria. The study found that there are many problems and deficits, the overcoming of which can improve the competitiveness of enterprises and farms from the agri-food sector in the cross-border region. In addition, there is a tendency to develop and implement green technologies and practices, but it is registered that there is a serious deficiency of competence to recognize the essence of green practices and technologies. In contrast to the degree of introduction of green practices and technologies, the concept of the circular economy is known and applied to a very low degree among the respondents.

In conclusion, the agri-food sector plays a crucial role in the CB region's economy, and the report highlights the need to improve the sector's logistics performance and to promote sustainable practices to meet the demands of the global ecosystem. The report emphasizes the need for strategic development plans and consistent marketing policies to improve the competitiveness of enterprises and farms from the agro-food sector.

For further details <https://agroefficiency.eu/project-deliverables/>

Deliverable 3.2: Study on Circular Economy & Environmental Impact

The study included the research that needed to be conducted in order to help support agri-food SMEs in the CB area, highlighting circular economy (CE) practices as well as their environmental benefits.

The study begins by talking about CE and the environmental impact and discussing how they been gaining in importance in Europe and their role in policies and decision making, including specific strategies for the agri-food sector. In order to prepare this study, a questionnaire was prepared and sent out to companies in the CB region with 9 questions on the company's and the respondent's profiles, and 7 questions focusing on Circular Economy and the Environmental Impact and how companies may have adopted certain ideas and how they affect these concepts business.

The study concluded that regarding Circular Economy, both countries in the CB region are still taking their first steps towards the adoption of such solutions. The existing infrastructure and the present business models and technologies, together with the established behaviour, keep the economy "attached" to the linear model. Education of the stakeholders of what CE is and how it could potentially help a company to not only be more environmentally friendly, but how it can also provide added value to their product could be the first step in helping companies become more circular. At the same time, clear and systematic macroeconomic policies could help push the environmental and circular economy transformation in the agri-food sector.

For further details <https://agroefficiency.eu/project-deliverables/>

Deliverable 3.3: Strategic Planning

According to the results of the study of the Strategic Planning, Agrofficiency Business Support Center (BSC) will monitor and evaluate the results of its activities on a regular basis through the Approach Plan, which identifies the relevant actions and distributes their implementation over time, and a model form to design networking actions.

With regard to the sustainability and effectiveness of the SC, it is recommended that a report be prepared annually on the review of the activities and the development of strategic planning for the following year.

The recognition and visibility of this relationship can only be reflected through a scientific **evaluation** system of the quality and quantity of services provided. Another dimension is the appearance of data that allowing the refinement and adaptation of action plans in order to improve the quality and quantity of services provided. The creation of an evaluation system becomes the tool to demonstrate and improve the effectiveness and efficiency of the SC.

For further details <https://agrofficiency.eu/project-deliverables/>

Work Package 4: Establishment of Support Mechanisms

Deliverable 4.1: Business Support Center

BSC supported SMEs in their commercial and manufacturing function, technologies, human resources management, marketing, sales and business financing, accounting, business strategy as well as in every other aspect of their daily operation. They operated in Thessaloniki and Blagoevgrad. It educated them on cost efficiency strategies and methodologies that promoted the Circular Economy and contemporary logistics in their operations. The aim was to expand their operation to larger markets, introduce innovations in their production, and increase their productivity and management.

Services

The services that were provided by the BSC included:

- assistance to the SMEs of the agrifood sector of the transborder area for the resolution of the problems related to operationability, manufacturing, mechanics and technology,
- HR management,
- marketing,
- sales,
- financing,
- accounting and
- business strategy

Business consulting & Mentoring

BSC supported the entrepreneurs through short and targeted personal sessions of business advice for the newly established as well as existing SMEs. The business consulting was addressed to the entrepreneurs as well as to their employees, were provided by a specialized scientist with a supply chains, logistics, sustainability and cyclical economy expertise.

Training

In the framework of the BSC operation, the following tasks were completed:

- **6 training workshops with the participation of agrifood SMEs of the Greece- Bulgaria transborder area, under the thematics of finance, marketing and design (duration 6 hours).**
- **An on-line training seminar (duration 40 hours)**
- **2 training seminars (total duration 40 hours) in the thematics of supply chain and Logistics, sustainability and cyclical economy along with the general principles of project management**

Overall, participants had 86 hours training in business and cyclical economy thematic areas.

The list of the participating SMEs is the following:

Number	Company name
1	Chatzi Fotini- Idiotropa
2	Vagenas Sotirios- Darnakon Gevsis
3	G. Manolesakis& Co GP- Ktima Manolesaki
4	Beggas Panagiotis& CO GP- meat products Vorios Hellas
5	MONDO VEGANO GP
6	G. Kourtidis Bros SA- Kourtidi Nektar
7	Novakidou Theodora- Melino
8	Chatziaslani Dimitra -TERRA FYLLIDA
9	Phytosophia Private Limited Company
10	Ioannis Koultziakis ΙΩΑΝΝΗΣ ΚΟΥΛΤΣΙΑΚΗΣ Single member Private Limited Company - SPIRULINA LINE
11	ADDIE CERT Private Capital Company
12	K. Rassi & CO Limited
13	Anthoula Nizami- Magiki Sodja

Del. 4.2 E-Support Platform

The digitalization of business operations is extremely beneficial for SMEs and the E- support platform was the digital environment that included digital applications and digital networking, as well as the source of finding funding resources so as to jumpstart investments in innovative ideas and trigger their business growth. The platform is available at <https://esupportplatform.agroefficiency.eu/>

Welcome to Agrofficiency E-Support Platform.

- Search for answers in the digital repository using text, categories and keywords
- Ask a specific question and receive an answer from the Agrofficiency E-Support Platform

Users
- Asking a Question

Deliverable 4.3 Development of "Circularity Strategies for SMEs Handbook"

The “Circularity Strategies for SMEs” Handbook was developed to be used as a guide for SMEs, in their journey of integrating Circularity Methods in their production processes. The goal was to equip SMEs with cost effective methodologies and green strategies, that would help them gain a competitive advantage, reduce their costs, and increase their profit margins. The handbook was created in English, Greek and Bulgarian.

The handbook sets out the circular economy issues in the agri-food sector, the drivers and barriers SMEs face, the EU policy framework and some specifics for Greece and Bulgaria. Moreover, it highlights the circular economy benefits and challenges for the SMEs in the agri-food sectors of Greece and Bulgaria and the aspects of circularity that are specific for agrifood SMEs and gives examples of good practices of Greek and Bulgarian companies that are applicable in many companies in both sides of the border. Finally, it provides practical advice and recommendations to agri-food SMEs on their way to circular and sustainable development for achieving higher competitiveness and resilience.



D4.3: “Circularity Strategies for SMEs” Handbook

Responsible Beneficiary:
PB5: RENEWABLE ENERGY SOURCES CLUSTER
with the contribution of
PB2: SMALL ENTERPRISES' INSTITUTE OF THE HELLENIC CONFEDERATION OF PROFESSIONALS CRAFTSMEN AND MERCHANTS
PB3: GREEK ASSOCIATION OF SUPPLY CHAIN MANAGEMENT
PB4: REGIONAL CHAMBER OF COMMERCE AND INDUSTRY - BLAGOEVGRAD

AGROFFICIENCY

"Enhancing the Competitiveness and Sustainable Growth in the Agrofood Sector through the promotion of Circular Economy"

<https://agrofficiency.eu>

The contents of this study are sole responsibility of Renewable Energy Sources Cluster and can in no way be taken to reflect the views of the European Union, the participating countries the Managing Authority and the Joint Secretariat.



D4.3: “Стратегии за кръгова икономика за МСП” Наръчник

изготвен от:
КЪЛСТЕР „ВЪЗНОВЯВЕМИ ЕНЕРГИЙНИ ИСТОЧНИЦИ“
с/с съдействието на:
ИНСТИТУТ ЗА МАЛКИ ПРЕДПРИЯТИЯ НА ГРЪЦКАТА КОНФЕДЕРАЦИЯ НА ПРОФЕСИОНАЛНИТЕ ЗАНАЙТЧИИ И ТЪРГОВЦИ
ГРЪЦКА АСОЦИАЦИЯ ЗА УПРАВЛЕНИЕ НА ВЕРИГИТЕ ЗА ДОСТАВКИ
РЕГИОНАЛНА ТЪРГОВСКО-ПРОМИШЛЕНА ПАЛАТА - БЛАГОВЕГРАД

AGROFFICIENCY

"Повишаване на конкурентоспособността и устойчивия растеж в агро-хранителния сектор чрез насърчване на кръговата икономика"

<https://agrofficiency.eu>

Съдържанието на това проучване е отговорност единствено на Кълстер "Възобновяеми енергийни източници" и не изказва начин на мисъл, да се счита, че отразява възгледите на Европейския съюз, участващите държави, Управляващия орган и Съвместния секретариат.



D4.3: Εγχειρίδιο «Стратηγικές Κυκλικότητας για τις ΜΜΕ»

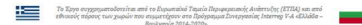
Υπεύθυνος Διοικητικός:
ΣΥΣΤΗΜΑ ΑΝΑΝΕΩΣΙΜΩΝ ΠΗΓΩΝ ΕΝΕΡΓΕΙΑΣ
με τη συμβολή των:
ΙΝΣΤΙΤΟΥΤΟ ΜΙΚΡΩΝ ΕΠΙΧΕΙΡΗΣΕΩΝ ΓΕΝΙΚΗΣ ΣΥΝΟΜΟΣΠΟΝΔΙΑΣ ΕΠΑΓΓΕΛΜΑΤΙΩΝ ΒΙΟΤΕΧΝΩΝ ΕΜΠΟΡΙΩΝ ΕΛΛΑΔΟΣ
ΕΛΛΗΝΙΚΗ ΕΤΑΙΡΕΙΑ LOGISTICS ΒΟΡΕΙΟΥ ΕΛΛΑΔΟΣ
ΠΕΡΙΦΕΡΕΙΑΚΟ ΕΜΠΟΡΙΚΟ ΚΑΙ ΒΙΟΜΗΧΑΝΙΚΟ ΕΠΙΜΕΛΗΤΗΡΙΟ - ΜΙΛΑΤΟΒΕΥΓΡΑΔ

AGROFFICIENCY

« Ενίσχυση της Ανταγωνιστικότητας και της Βιώσιμης Ανάπτυξης στον Αγροδιατροφικό Τομέα μέσω της προώθησης της Κυκλικής Οικονομίας »

<https://agrofficiency.eu>

Τα περιεχόμενα της εν λόγω μελέτης αποτελούν αποκλειστική εφόδου της Renewable Energy Sources Cluster και, σε καμία περίπτωση, δεν μπορεί να θεωρηθεί ότι ανακτοποίηση των απόψεων της Εργαστηριακής Ομάδας των συμμετεχόντων χωρών της Διακρατικής Αρχής και της Κοινής Γραμματείας.



For further details <https://agrofficiency.eu/project-deliverables/>

Work Package 5: Pilot Support Services

Deliverable 5.1 Training Seminars & Counselling Workshops

Chamber of Small and Medium sized industries of Thessaloniki (LB) implemented 6 training workshops addressed to agrifood sector enterprises located in the transborder area of Greece- Bulgaria under the topics of financing, marketing and planning and in particular in business, marketing and strategic plans' elaboration, as well as training on how to use business tools such as, business and strategic planning, so as to make their business more attractive to potential investors (duration 6 hours). The thematic areas under which SMEs were trained were:

- Startup entrepreneurship and business opportunities in agrifood sector
- Business Plan / Business Model Canvas
- Finance methods, new investors' approach techniques, new investing ideas preparedness
- Proposals preparation for new financing opportunities
- Preparation access to new markets
- Marketing plan
- Strategy plan

LB Call of Interest



**ΠΡΟΣΚΛΗΣΗ ΕΚΔΗΛΩΣΗΣ ΕΝΔΙΑΦΕΡΟΝΤΟΣ ΓΙΑ ΣΥΜΜΕΤΟΧΗ ΣΕ
 ΕΚΠΑΙΔΕΥΤΙΚΑ ΕΡΓΑΣΤΗΡΙΑ – ΣΕΜΙΝΑΡΙΑ ΣΤΟΝ ΤΟΜΕΑ ΤΗΣ
 ΑΓΡΟΔΙΑΤΡΟΦΗΣ**

Το Βιοτεχνικό Επιμελητήριο Θεσσαλονίκης συμμετέχει στο έργο με τίτλο: «Ενίσχυση της Ανταγωνιστικότητας και της Βιωσιμής Ανάπτυξης στον τομέα της Αγοροδιατροφής μέσα από την προώθηση της Κυκλικής Οικονομίας» και οργανώνει «Αγοροefficiency» του Προγράμματος Συνεργασίας INTERREG V-A «Ελλάδα-Βουλγαρία 2014-2020», μέσου του Κέντρου Υποστήριξης Επιχειρήσεων (ηλεκτρονικός για το Agroefficiency: <https://eusoportalform.agroefficiency.eu/>).

Το έργο αποτελεί κοινή αλληλεγγυή διακρατική προσπάθεια με το αντίστοιχο επαρκές σχήμα από την Ελλάδα και την Βουλγαρία.

Επισκεφθείτε: Εταιρίες – LB: Βιοτεχνικό Επιμελητήριο Θεσσαλονίκης (ΒΕΘ, Ελλάδα).

Εταιρίες – PB2: Γενική Συνομοσπονδία Επαγγελματιών Βιοτεχνών Επαύρων Ελλάδας (ΓΜΕ ΓΕΒΕΕ, Ελλάδα).

Εταιρίες – PB3: Ελληνική Εταιρεία Logistics Βορείου Ελλάδος (ΕΕΛΒΕ, Ελλάδα).

Εταιρίες – PB4: Regional Chamber of Commerce and Industry - Elagogeograd (Boulogaria).

Εταιρίες – PB5: Renewable Energy Sources Cluster (Boulogaria).

ΚΕΝΤΡΟ ΥΠΟΣΤΗΡΙΞΗΣ ΕΠΙΧΕΙΡΗΣΕΩΝ (BUSINESS SUPPORT CENTER – BSC)

Υπηρεσίες

Οι υπηρεσίες που παρέχονται από το BSC περιλαμβάνουν, αλλά δεν περιορίζονται σε, βοήθεια σε ΜΜΕ του αγροδιατροφικού τομέα της διασυνοριακής περιοχής (Γ.Ε.

The Project is cofunded by the European Development Fund (ERDF) and by national funds of the countries participating in the Interreg V-A "Greece-Bulgaria 2014-2020" Cooperation Programme.

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Σελίδα 1 | 1

Small Enterprises Institute- Hellenic Confederation of Professionals, Craftsmen and Merchants (PB2), organized one on line training seminar dedicated to the techniques of the elaboration of Business Plan, Marketing Plan, Strategic Plan in an agrifood sector enterprise, using the developed bilingual on-line training materials (duration 40 hours). The main purpose of the training material was to support both entrepreneurs and employees of SMEs of agrifood sector of the Greek -Bulgarian transborder sector to elaborate business

plans so as to receive financing, to promote their activities and to define their business strategy for further development.

Greek Association of Supply Chain Management (PB3) successfully organized 2 training seminars dedicated to supply chain management and Logistics as well as sustainability and circular economy. In particular, participants were trained in the thematic fields of Strategic Operation Management, Supply Chains Management, Warehouse and Inventory Management, Circular Economy Principles, and Presentation of Case Studies for Sustainable and Digital Supply Chains, by Professors of the relevant fields, along with the general principles of management (total duration 40 hours).



Regional Chamber of Commerce and Industry of Blagoevgrad (PB4) organized 4 Seminars presenting existing technologies and know-how for possibilities to utilize by-products and waste into usable materials in broad Agrofood's Sector.



Finally, **Renewable Energy Sources Cluster (PB5)** conducted 3 workshops dedicated to the promotion of innovations in resource efficiency and energy savings in the broad Agrofood Sector.

For the educational material please visit <https://agrofficiency.eu/useful-material/>

Deliverable 5.2 Targeted Consulting to Agrifood SMEs about Green Best Practices

Greek Association of Supply Chain Management (PB3) consulted SMEs with logistics-focused problems on Green Best Practices and in particular in existing Green Labeling Schemes (GLS) and their benefits that include recognition, credibility, and access to new opportunities, cost saving practices and obtaining a competitive advantage. The Consulting services also included Circular economy best practices that included ways of reducing waste, carbon footprint, enhance security and supply of raw materials.

Regional Chamber of Commerce and Industry of Blagoevgrad (PB4) organized a Presentation of Green Practices of trending New Technologies in 10 SMEs from the broad Agrifood Sector

Renewable Energy Sources Cluster (PB5) offered consulting to 20 SMEs focusing on the benefits of usage of biomass and waste from the production activities of the broad Agrifood Sector as a Renewable Energy Source

Del. 5.3 Hybrid Networking & Innovation Forum for Agrifood Stakeholders

The Hybrid networking and Innovation Forum offered to the participating SMEs the opportunity to interact and communicate, so as to build bridges between Greece's and Bulgaria's agrifood ecosystem, by promoting business synergies. The **Chamber of Small and Medium sized industries of Thessaloniki (LB)** organized the Hybrid Networking & Innovation Forum for Agrifood Sector Stakeholders on the 27th-28th of January 2023, in the context of Money & Show in Thessaloniki, with the contribution of all project partners and the vivid participation of entrepreneurs from both countries.



Moreover, **Regional Chamber of Commerce and Industry of Blagoevgrad (PB4)** conducted 4 Meetings with local representatives of the broad Agrifood Sector in Blagoevgrad District

Regional Chamber of Commerce and Industry of Blagoevgrad (PB4) organized a Presentation of Green Practices of trending New Technologies in 10 SMEs from the broad Agrifood Sector

Deliverable 5.4 Capitalisation Actions for Sustainability

Regional Chamber of Commerce and Industry of Blagoevgrad (PB4) organized the Capitalization Workshop with representatives of the newly established SMEs from broad Agrifood Sector. The brainstorming of the future and continuity of the Business Support Center were included in the Capitalization Plan, with the contribution of all project partners. Deficiencies observed referred to: insufficient awareness of the objectives of Green Deal, lack or weak connection between consumers and producers, insufficient cooperation between producers, difficulties in finding/ penetrating in new markets, insufficient encouragement of local producers.

Chamber of Small and Medium sized industries of Thessaloniki (LB), proceed with the drafting of the Capitalization Agreement regarding the Business Support Center.

Work Package 6: Activities implemented outside the Programme Area

Deliverable 6.1: Participation in an International Fair

16 Agrifood business of Agrofficiency project (8 Greek and 8 Bulgarian) participated in the Food Expo 2023- The Mediterranean Food Experience in Athens, under the Agrofficiency exhibition space. Food Expo of the 31.369 visitors from all over the world, 900 Hosted Buyers, 1.300 leading exhibitors from Greece was the appropriate exhibition for the promotion of the businesses in the broad audience as well as their networking.

The participating SMEs are listed below:

Number	Protocol Number	Company name	Company activity
1.	4195	Chatzi Fotini- Idiotropa	Food processing, fruit & vegetable drying & processing
2.	4356	Vagenas Sotirios- Darnakon Gevsis	Manufacturing workshop of agricultural products
3.	4358	Beggas Panagiotis & CO GP- meat products Vorios Hellas	Meat products
4.	4359	MONDO VEGANO GP	Food workshop
5.	4361	Novakidou Theodora- Melino	Conventional & Biological Honey production
6.	4363	Phytosophia Private Limited Company	Herbs, Natural Cosmetics
7.	4365	Ioannis Koultsiakis ΙΩΑΝΝΗΣ ΚΟΥΛΤΣΙΑΚΗΣ Single member Private Limited Company - SPIRULINA LINE	Manufacturing and marketing of Spirulina Products
8.	4339	Anthoula Nizami- Magiki Sodja	Rice production



